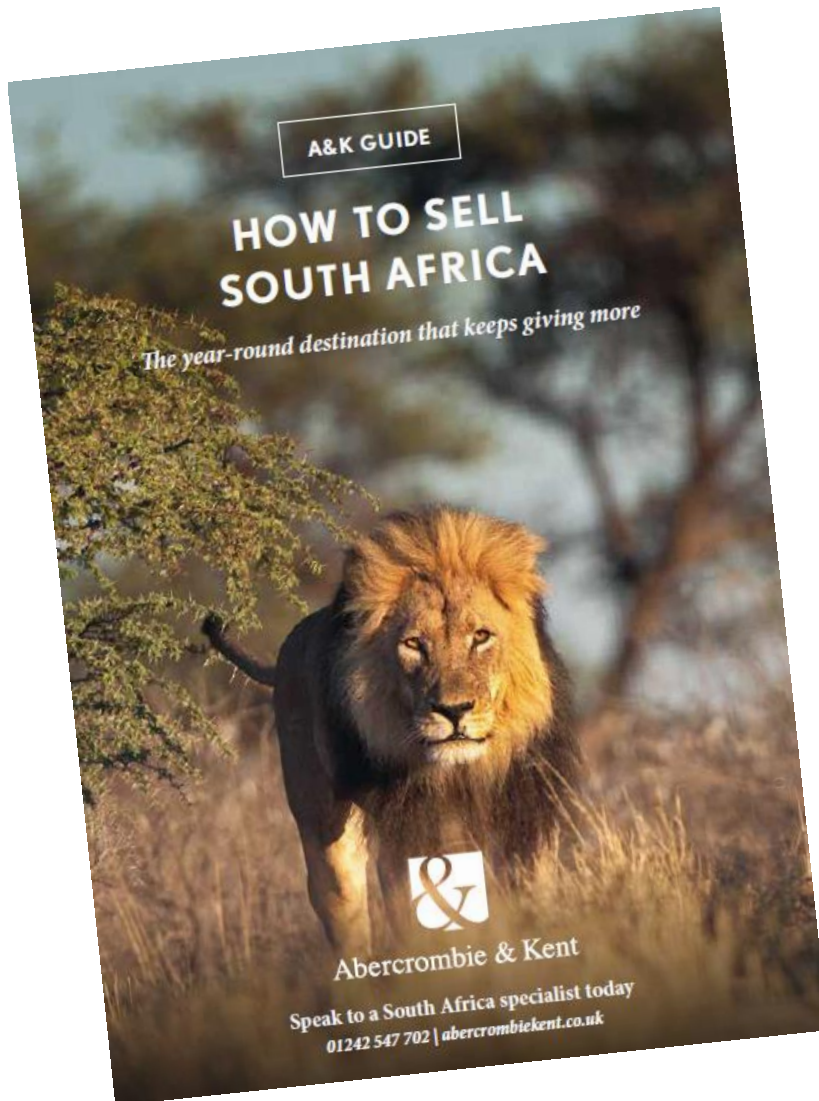




South Africa

Abercrombie & Kent





How to sell guides:

- Top tips on winning the booking
- Why A&K?
- Itinerary suggestions that you can use to impress your clients and win the business
- Something a little different – ideas your clients won't have thought about
- Ask for 'How to sell' guides for our other destinations



Discover South Africa

Abercrombie & Kent

Abercrombie & Kent

DISCOVER SOUTH AFRICA



BEST TIME TO GO

Year-round



HOLIDAY LENGTH

12 nights

**Discover
South
Africa**



PRICE GUIDE

From £2,750pp



HOLIDAY TYPE

Tailor-made

Abercrombie & Kent

DISCOVER SOUTH AFRICA



EXPERIENCE

Signal Hill sundowner



ACCOMMODATION

Kensington Place



EXPERIENCE

Signal Hill sundowner

With unparalleled land and seascape views to drink in, don't forget your glass of sparkling wine at this beloved local hotspot.

Abercrombie & Kent

DISCOVER SOUTH AFRICA



EXPERIENCE

Stellenbosch walking food tour

PLUS 1 MORE



ACCOMMODATION

Oude Werf



EXPERIENCE

Stellenbosch walking food tour

A chance to catch the local history from an expert guide, gorge on delicious mezze platters and homemade ice cream, and meet local artisans and food producers.

Abercrombie & Kent

DISCOVER SOUTH AFRICA



EXPERIENCE

Stand-up paddle boarding in Knysna



ACCOMMODATION

The Turbine Boutique Hotel and Spa



EXPERIENCE

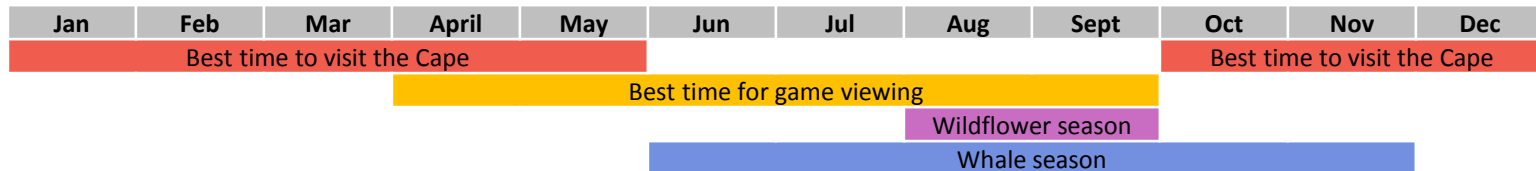
Stand-up paddle boarding in Knysna

Head to Wilderness on the Kaaimans river for a stand-up paddle boarding session in the heart of this spectacular valley – and don't worry, beginners are always welcome.

South Africa – What to see where & when



-  **Wine** Franschhoek, Stellenbosch, Constantia, Paarl
-  **Safari** Kruger, Madikwe, Waterberg, Eastern Cape, Kalahari Desert, Phinda Game Reserve
-  **Culture** Cape Town, Johannesburg
-  **Food** Cape Town, Garden Route
-  **Train** Pretoria
-  **Whales** Hermanus, Garden Route
-  **Golf** KwaZulu-Natal





Chris Hamlin

TRAVEL CONSULTANT

01247 547 818

Chris' Top Tip

"There is so much variety in South Africa, and many boutique and cost-effective options both in terms of activities and properties – particularly along the Garden Route and Cape Town, it can be overwhelming. A good place to start is A&K's Discover itinerary. Together we'll be able to sort out some amazing and quirky experiences, to really set your clients apart from the rest!"



Robert Mason

SENIOR TRAVEL SPECIALIST

01247 547 818

Robert's Top Tip

"One of the keys to selling South African trips successfully is to manage clients' expectations in terms of availability in busy periods. Whilst there are opportunities to visit year-round, a huge proportion of bookings are concentrated into the summer holidays, Christmas and New Year. Understanding the client's requirements clearly whilst avoiding pushing individual properties can really help us to work around the availability issues and create a trip that will wow your clients."



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