



A&K Villas

Abercrombie & Kent



- Why A&K
- Villa Destinations
- Concierge services
- Black Collection
- Your team

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Our local team

As with any A&K booking, we have our own staff managing things on the ground. On-hand to welcome and support, we provide your clients with a local 24/7 emergency contact number for peace of mind.

Your local representative

Local 'friends in the know' are there to welcome clients and assist with anything unexpected. Having lived in the region, they know the people and its attractions inside out. They'll also ensure the house is maintained and stocked with all your clients' requirements.

Why book with A&K

Quality & assurance

Each of our villas is inspected to ensure quality, comfort and safety.

Concierge

A complimentary service takes care of those finishing touches pre-arrival ensuring that clients have an extra-special stay. An in-house team of experts will arrange additional services from car hire and chef to sightseeing and yacht charters.



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VILLAS • SKI

What areas do we sell?





**Concierge
Service**

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The A&K way

Our concierge service takes care of those pre-arrival finishing touches that ensure clients have an extra-special stay. Our team of experts will arrange additional services from car hire and chef to sightseeing and yacht charters and everything in-between.

A taster....

- A guest once asked for a tour of a Chateaux and wine estate in Bordeaux that isn't open to the general public. Our team were able to arrange a private tour of both the chateaux and vineyards followed by a lunch in the grand hall with the owner
- After a client registered interest in the Uffitzi gallery in Florence, we managed to hire the whole venue for a private showing followed by dinner
- We often arrange private river cruises complete with sundowners so clients can watch the sunset from some of the most amazing spots across Europe



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Gold

- An A&K host with extensive knowledge of the local area, available 24 hours
- The ability to book activities, excursions and extra services locally throughout your stay
- An introductory orientation tour of the local area with the A&K concierge on the clients' arrival weekend, (own transport required if not within walking distance)
- A pre-arrival grocery shopping service to be delivered to your villa (cost of groceries excluded)

From £500 per booking. Prices may vary depending on the villa.



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Platinum

- A continental style buffet on the first morning
- A pre-stocked drinks fridge
- Fresh flowers and initial provisions
- Starter pack of luxurious toiletries per bathroom
- Daily maid service (Monday to Friday and on Saturdays for multiple-week bookings)
- Mid-week linen and towel change
- A light, self-served supper on the clients' arrival evening
- Mid-week grocery shopping service (cost of groceries excluded)
- Private chef service for a lunch or dinner, once during your stay (pre-booking necessary, cost of groceries excluded)

From £2,000 per booking. Prices may vary depending on the villa.



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THE
BLACK
collection

Black Collection

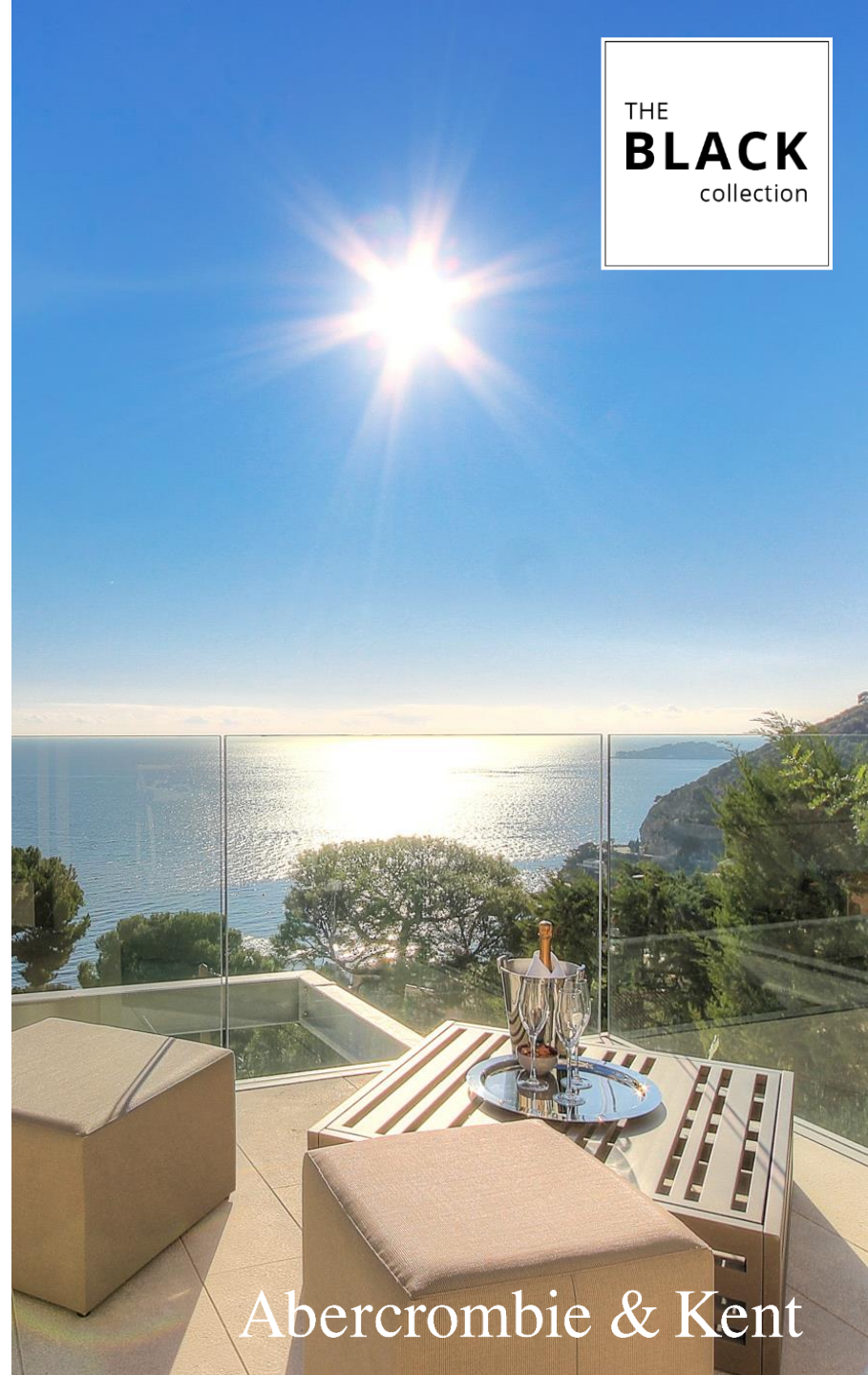
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What is it?

An annual list of 40 of the crème de la crème of our range of holiday properties. Chosen by a panel of villa experts based on factors such as client feedback, amenities, location, star quality and more.

The honourees awarded with Black Collection status all must be able to provide A&K Villas Gold or Platinum concierge service – thus ensuring that a stay at one of the villas comes with access to our concierge's little black books providing in-location insider access.

[Take me there >](#)



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Your team

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01247 547 940

Kara's Top Tip

"The best advice that we could possibly give when selling villas, is to try and get as many of your clients requirements as possible, including their approximate budget for the villa rental and the ages of any children in the party.

With over 800 villas in our portfolio, which vary hugely in price, location, facilities and style, to be able to make the most appropriate suggestions for your clients and to help you speed up the enquiry process, the more we know about what your clients are looking for the better!"



01247 547 880

Liz's Top Tip

"It's always useful to bear in mind that the majority of our villas are rented from Saturday-Saturday on a 7/14 night basis etc, however please don't hesitate to ask if your clients are looking to travel outside of peak dates, when owners will often offer more flexibility. "



Thank you

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